



# Graduate School of Banking

at the University of Wisconsin – Madison

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**January and February 2012**

*Co-Sponsored By:*

*The Graduate School of Banking at the University of Wisconsin-Madison and Michigan Bankers Association*

The GSB Online Seminar Series offers a convenient, cost-effective way to access quality educational opportunities designed to meet the dynamic learning needs of today's busy financial professional.

**Upcoming Programs (listed by category):**

## **General Banking**

**Advanced Collection Techniques**

February 14 at 10:30 a.m. Central

## **Lending**

**Commercial Real Estate Cash Flow: Analyzing Income-Producing or Rental Real Estate, Plus Global Cash Flow Issues**

4-part program February 21, 28, March 6 and 13 at 8:30 a.m. Central

**Commercial Real Estate Appraisals: Reviewing and Interpreting**

4-part program February 21, 28, March 6 and 13 at 10:30 a.m. Central

**Keys to Understanding Personal and Global Cash Flow from Tax Returns**

4-part program February 21, 28, March 6 and 13 at 1:00 p.m. Central

**Troubled Assets – Workouts and Sales**

February 29 at 10:00 a.m. Central

## **Management**

**Survive and Thrive: Six Strategic Must-Dos for 2012 and Best Practices Strategies**

January 25 at 2:00 p.m. Central

**Defining Leadership Development and its Role in Community Banking**

2-part program February 15 and 22 at 10:00 a.m. Central

## **Technology**

**Five Steps to a Successful IT Risk Assessment**

February 15 at 2:00 p.m. Central

**Regulator Implications of the FFIEC Issued Guidance**

February 21 at 2:00 p.m. Central

**The Risks of Corporate Account Takeover**

February 29 at 2:00 p.m. Central

For additional information, please visit [https://www.gsb.org/online\\_seminars.htm](https://www.gsb.org/online_seminars.htm)